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BioHub Terminal Road Trip During Spring 2017

Several forest biomass terminals in Sweden and Finland will be visited during spring 2017. The first visits have been much appreciated and we find it a good way to better connect to our main target groups and to form a strong transnational terminal network. During the visits, we will collect valuable data from terminal operators. Data will be compiled and analysed. The results will suggest new forms of business models and new ways to create added value for forest biomass terminals.

BOTTLENECKS, DEVELOPMENT NEEDS AND SOCIAL IMPACT

During the visits, terminal operators are interviewed quite broadly about their operations, for example about the biomass assortments they handle, the different treatments for biomass that might take place, machinery used at the terminal, operational efficiency, organisational structure, management challenges, and possible bottlenecks and development needs.

With the collected data, we will be able to better design the project studies and assess the economic added value and possible social impacts of the BioHub model. The anonymity of respondents will be kept when the results will be published.

QUESTIONNAIRE SURVEY ON BUSINESS MODELS

A questionnaire form, focused solely on business models, will be handed out during the visits. It aims to piece together the typical size, operational model and ownership base of terminals in Sweden and Finland.

A better understanding of terminal operations is needed in order to be able to improve the overall efficiency of the forest biomass supply chain and to develop forest biomass terminals in economically and environmentally sustainable way.

The survey form is based on multivariate methods and it will only take 10 minutes to fill it in. The development of new, innovative business models is based on this survey. This is why we are hoping that as many terminal operators as possible will find the time to fill it in.

The results from the survey and interviews will be presented later on at project events where all are more than welcome to participate. We will also write short infosheets about the results. They will be available at

the project's webpage and also included in the project's newsletter. If you want to subscribe to the newsletter you can do it via biofuelregion.se/biohub.

TERMINAL NETWORK

A network between Bio Hub and projects with activities related to terminal activities will be started. Commercial terminal stake holders in Finland and Sweden will also be located, invited and included in the network. Focus will be to exchange information and find synergies between Bio Hub and;

- Terminal projects
- Commercial terminal stakeholders handling forest biomass.

These actors are important target groups for the project results but will also have a possibility to exchange information and best practises between themselves. A top priority will be to have them involved in the research and in our seminars and to find synergies.

Meetings and workshops in both countries will be arranged. To strengthen the network, we are planning for cross border study trips. This autumn terminal stakeholder in Sweden will have the possibility to visit terminals in Finland and next year stakeholders in Finland will visit Sweden.

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